

# Deal Announcement

KPMG Corporate Finance advised Unilever Canada Inc. on the sale of its Custom Edible Oil business to Margarine Golden Gate-Micha Inc.



Unilever

Unilever Canada Inc.

## KPMG Corporate Finance

acted as financial adviser to  
Unilever Canada Inc. in the disposal  
of certain custom edible oil assets to  
Margarine Golden Gate-Micha Inc

September 2008

### The Company

Unilever Canada Inc. (Unilever) operates a Custom Edible Oil business (the Business) that is a leading developer, manufacturer, and marketer of a wide variety of margarines, spreads, shortenings and bulk oils to bakeries, distributors and foodservice companies. The business primarily manufactures its edible oil products within its Parent Company's > 100,000 square feet facility located in Canada.

### The Situation

Due to a shift in strategic priorities, Unilever decided to seek a buyer for the Business and engaged KPMG Corporate Finance as its exclusive adviser for the potential sale.

### The Transaction

KPMG Corporate Finance conducted a competitive sale process to identify strategic acquirers that would enable Unilever to exit the dry seasonings business while creating the least possible disruption for its customers. KPMG Corporate Finance developed significant buyer interest, coordinated management meetings and due diligence. Throughout the sale process, we advised Unilever on all aspects of the deal, including purchaser identification, due diligence requirements, deal pricing, and structuring issues.

*KPMG Corporate Finance: Objectivity. Insight. Experience.*

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***We welcome the opportunity to meet with you, learn more about your company's objectives, and discuss our people and capabilities.***

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