



CORPORATE FINANCE

Deal Announcement

ADVISORY

KPMG Corporate Finance LLC advised Thermotech Company, a portfolio company of Audax Group, on its sale to Pioneer Plastics, Inc.



Thermotech Company

KPMG Corporate Finance

acted as financial adviser to Thermotech Company, a portfolio company of Audax Group, on its sale to Pioneer Plastics, Inc.

Value not disclosed
December 2007

The Company

Thermotech Company (Thermotech or the Company) is a leading supplier of custom, precision-engineered, injection-molded components, and assemblies. The Company primarily serves the automotive, small engine, consumer, and electronic markets. Through its three manufacturing plants located in Hopkins, Minnesota, Juarez, Mexico, and Querétaro, Mexico, Thermotech offers a full-service, value-added solution to its customers rather than simply the production of parts. Thermotech manages the entire process of bringing its customers' products to market by combining its core manufacturing capabilities with project/process development, tooling solutions, quality control, and project management.

The Situation

Following a number of inquiries for the sale of the Company, the shareholders of Thermotech wanted to consider several exit options. KPMG Corporate Finance was retained as the exclusive financial adviser in connection with the sale of the Company.

The Transaction

KPMG Corporate Finance conducted a competitive process that resulted in a sale to Pioneer Plastics, Inc., a manufacturer of plastic products with multiple locations. KPMG Corporate Finance successfully leveraged its deep understanding of the industry, experience with middle market transactions, and extensive relationships with strategic buyers and private equity firms around the globe to find the optimum counterparty and complete a transaction that achieved the owners' objectives. KPMG Corporate Finance supported the Company through the entire process, including preparing marketing materials, contacting and arranging meetings with potential counterparties, coordinating due diligence, and successfully negotiating the terms of the transaction agreement.

KPMG Corporate Finance: Objectivity. Insight. Experience.

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KPMG Corporate Finance provides a full suite of investment banking and advisory services to its domestic and international clients. Our professionals have the experience and depth of knowledge in global M&A and project finance to advise clients on mergers and acquisitions, sales and divestitures, buy-outs, financings, restructurings, fairness opinions, infrastructure project finance, and other advisory initiatives. In addition, we remain independent of financing sources, helping to ensure that our efforts are objective and aligned with the goals of KPMG's firms' clients. Operating in 51 countries, KPMG's Corporate Finance practice comprises more than 1,800 professionals who are able to meet the needs of KPMG's firms' clients across the globe. In 2007, as a leading financial adviser, KPMG's Corporate Finance practice completed 450 deals totaling US\$27.5 billion, according to Thomson Financial's global M&A league tables.

We welcome the opportunity to meet with you, learn more about your company's objectives, and discuss our people and capabilities.

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