

Public Sector Services

Government authorities must create a commercial framework for their investment programs that attracts the interest of a competitive bidding environment. Successful PPP or infrastructure projects require strong financial input to deliver an appropriate, workable and economically viable structure that satisfies the needs of all stakeholders.

KGIPG provides robust resources, recognized expertise, and key negotiation strategies to address all stages of the development of a project:

Public Sector Offerings	
Feasibility Support	<ul style="list-style-type: none">• Application of project feasibility screening methodology• Preliminary risk and financial assessments• Develop optimal PPP delivery model• Preliminary contract support
Competitive Environment Development	<ul style="list-style-type: none">• Development of commercial terms• Formulation of RFP and RFQ documentation• Development of evaluation and selection criteria• Liaise with key PPP market leaders to maximize market interest
Financial Evaluations	<ul style="list-style-type: none">• RFQ and RFP Evaluations• Optimal transfer and evaluation of risk• Management of support