

Private Sector Services

Bidders must select their targets carefully and then seek to deliver the most competitive tender possible.

KGIPG's global experience, broad capabilities, and knowledge of the growing United States PPP market enable us to deliver creative and winning solutions and comprehensive negotiation strategies throughout the development of a project.

Private Sector Services	
Bid Strategy	<ul style="list-style-type: none">• RFQ/RFP response strategy• Integrated bid management• Competitive bid pricing
Commercial Considerations	<ul style="list-style-type: none">• Commercial term development and negotiation• Risk analysis and optimal risk transfer• Payment mechanisms
Financial Analysis and Planning	<ul style="list-style-type: none">• Corporate structure development• Financial plan development• Develop robust capital structure sensitivities
Finance Strategy	<ul style="list-style-type: none">• Optimal capital structure development• Construct Information Memorandum• Negotiation with lenders
Supplemental Resources	<ul style="list-style-type: none">• Accounting• Tax• Financial modeling