



CORPORATE FINANCE

# Deal Announcement

ADVISORY

KPMG Corporate Finance advised PCA Aerospace Incorporated on a capital raise led by Vintage Capital Partners.



**PCA Aerospace Incorporated**  
KPMG Corporate Finance acted as financial adviser to PCA Aerospace Incorporated to secure bridge financing from Vintage Capital Partners to support its purchase of Fairchild Aerostructures Company from The Fairchild Corporation

Value not disclosed

**June 2005**

AUDIT ■ TAX ■ ADVISORY

## The Company

Headquartered in El Segundo, California, PCA Aerospace Incorporated is a diversified aerospace component manufacturing, milling, and subassembly company. It currently has several blue chip clients including Boeing, Lockheed Martin, Bell, and Vought. Its products include a variety of close-tolerance aircraft exterior parts, such as the wing, tail, and blades, for the military and commercial aerospace industries.

## The Situation

PCA had been in late-stage negotiations to acquire certain aerospace manufacturing assets of The Fairchild Corporation and it required bridge financing to complete the acquisition. PCA engaged KPMG Corporate Finance to find and screen sources of capital and provide assistance in negotiations with Fairchild.

## The Transaction

KPMG Corporate Finance conducted a detailed review of the company's situation, which led to introductions to a number of interested capital sources. Vintage Capital Partners quickly became the leading candidate to supply mezzanine capital to PCA. KPMG Corporate Finance and PCA identified Vintage as the most favorable counterparty that would enable PCA to complete the acquisition of Fairchild Aerostructures Company. This acquisition allowed PCA to expand its core competencies and offer a wider range of products and services to a more diverse customer base. PCA now operates three facilities that produce complex aluminum and exotic alloy structures for commercial, business, regional, and military aircraft. KPMG Corporate Finance supported PCA throughout the capital placement process, participated in management meetings with potential investors, and assisted the company in successfully negotiating the transaction with Vintage. KPMG Corporate Finance's extensive industry experience and knowledge of a broad range of financial strategies were fundamental to its ability to deliver high quality financial advice.

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## Contact Us

### Los Angeles

#### Terry Yeh

Director

213-817-3128

tyeh@kpmg.com

#### Dave Cosgrove

Associate

213-955-8529

dcosgrove@kpmg.com

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