



CORPORATE FINANCE

Real Estate Services

ADVISORY

KPMG Corporate Finance is a leading investment bank, serving domestic and international clients. Our Real Estate Services team provides a full suite of specialized advisory services enabling us to develop and execute a company's real estate strategy and thereby helping maximize the value of its owned and leased property.

KPMG Corporate Finance's Real Estate Services team has in-depth market knowledge and exceptional real estate advisory and execution capabilities. Our team's breadth of knowledge, deep alliances, human capital, and experience translate into value as we advise on and execute strategies that seek to maximize real estate values and mitigate real estate and lease liabilities. We can negotiate and close transactions efficiently and effectively.

We serve clients across a broad range of real estate verticals:

- Commercial: office and retail
- Industrial: manufacturing and distribution
- Land: undeveloped and entitled
- Leases: reductions, modifications, and terminations
- Residential: single family and multifamily

Our specialized service offering is unique and client focused

Our Real Estate Services team works across industry sectors and products, serving healthy and distressed companies in the United States and globally, providing:

- Acquisition and disposition services, including real estate brokerage and auctions
- Analysis and valuation services, including feasibility studies
- Negotiation, modification, and termination of leases
- Raising debt and equity capital, including sale leasebacks

Experience and resources

- Our real estate professionals have more than 100 years of combined experience providing real estate disposition and consulting services.
- Our professionals have handled more than 2 billion square feet of real estate and have completed in excess of US\$5.43 billion in transactions.
- We have access to 20 years worth of proprietary transaction information, serving as a unique resource of buyer and industry information.
- Through KPMG's vast global network, KPMG Corporate Finance's real estate professionals have access to transaction counterparties and capital sources located around the world.

Contact Us

KPMG Corporate Finance LLC
Real Estate Services Team

We welcome the opportunity to meet with you, learn more about your company's objectives, and discuss our people and capabilities.

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KPMG Corporate Finance – We Can Do a Great Deal Together.

We are independent and objective

We are independent of financing sources; we do not underwrite, invest in, or provide loans to our clients; nor do we publish research. Our independence helps ensure that our interests are aligned with those of our clients.

We offer a broad range of products

M&A	Financing	Advisory Services	Special Situations	Global Infrastructure and Projects
<ul style="list-style-type: none"> • Buysides • Sellsides • Management Buyouts 	<ul style="list-style-type: none"> • Capital Raises • Private Placements • Refinancings • Debt Advisory • Sale Leasebacks 	<ul style="list-style-type: none"> • Board Advisory Services • Financial Advisory Services 	<ul style="list-style-type: none"> • Debt Restructurings • Distressed M&A • Alternative Financings • Lease Negotiations and Modifications 	<ul style="list-style-type: none"> • Project Finance and Advisory • Private Public Partnerships/PFI • Program Management • Secondary Markets • Alliancing and Joint Ventures • Complex Public Procurements

We have an extensive global network

We have an extensive global network of more than 2,200 investment bankers working from more than 150 offices in 62 countries, allowing us to access counterparties worldwide.

Leading M&A adviser

Our consistent position as a leading M&A adviser globally reflects our extensive transaction experience and success in meeting our clients' needs.

2007	Number of Deals	2008	Number of Deals	2009	Number of Deals
1. Citi	457	1. KPMG	390	1. KPMG	260
2. KPMG	450	2. JP Morgan	357	2. JP Morgan	250
3. Goldman Sachs & Co	418	3. Goldman Sachs & Co	316	3. Goldman Sachs & Co	240
4. Morgan Stanley	395	4. Credit Suisse	315	4. PricewaterhouseCoopers	229
5. UBS	392	5. Citi	314	5. Morgan Stanley	222
6. JP Morgan	361	6. Merrill Lynch	307	6. Credit Suisse	210
7. Credit Suisse	343	7. UBS	306	7. Rothschild	206
8. PricewaterhouseCoopers	335	8. Morgan Stanley	298	8. UBS	203
9. Rothschild	329	9. PricewaterhouseCoopers	284	9. Bank of America Merrill Lynch	198
10. Merrill Lynch	282	10. Rothschild	269	10. Deutsche Bank AG	192

2004	Number of Deals	2005	Number of Deals	2006	Number of Deals
1. KPMG	361	1. KPMG	429	1. KPMG	434
2. JP Morgan	324	2. Goldman Sachs	349	2. Goldman Sachs & Co	377
3. Citigroup	308	3. JP Morgan	325	3. JP Morgan	334
4. Goldman Sachs	290	4. PricewaterhouseCoopers	316	4. Morgan Stanley	328
5. Morgan Stanley	277	5. Morgan Stanley	315	5. UBS	327
6. UBS	248	6. Citigroup	313	6. PricewaterhouseCoopers	317
7. Credit Suisse First Boston	242	7. UBS	270	7. Citigroup	314
8. Rothschild	226	8. Rothschild	258	8. Rothschild	309
9. Merrill Lynch	201	9. Merrill Lynch	251	9. Credit Suisse	275
10. Ernst & Young	192	10. Credit Suisse First Boston	236	10. Merrill Lynch & co Inc.	253

Source: Thomson Reuters SDC. Each set of figures is taken from the league table press releases issued for that year.

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