

Summer 2009

Will the Stimulus Save the Industry?

The Stimulus and the Industry

On February 17, 2009, President Obama signed the American Recovery and Reinvestment Act of 2009 (The Act), providing a US\$787 billion investment infusion into the economy. Of the US\$787 billion stimulus package, the Act allocates US\$131 billion to construction-related spending across several industries, including defense, housing, buildings, transportation, water and the environment, and energy. The allocation of funding is detailed in the table below.

The Department of Transportation (DOT) will receive the largest departmental influx of funding from the bill—over US\$49 billion—and as a result, the DOT will be a major sponsor of economic development projects. Within the DOT, the Federal Highway Administration received US\$27.5 billion for highway infrastructure investment. Funds will be distributed utilizing existing formulas,

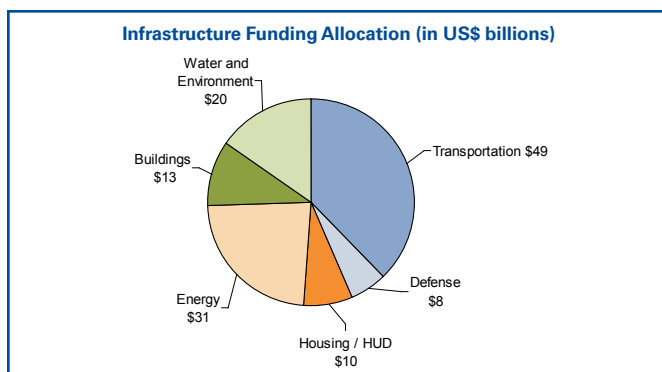
with a portion of the funds within each state to be suballocated by population. Projects that can be completed within three years and are in economically distressed areas will be given top priority.

In addition to highway infrastructure, the recovery package also invests US\$8.4 billion in public transit, promoting more sustainable development. Inter-city rail received US\$10.5 billion, showing federal support for rail as a mode of transportation for the 21st century. Infrastructure investments also are allocated to:

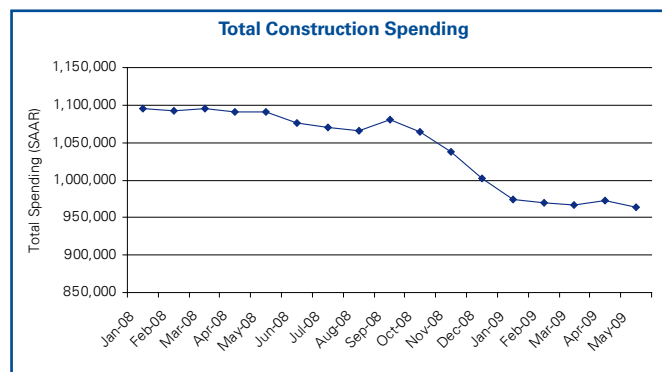
- Broadband development, which will receive a total of US\$7.2 billion, including US\$4.7 billion to the Broadband Technologies Opportunities Program, housed within the National Telecommunications and Information Administration in the Department of Commerce, to help underserved areas

enhance their competitiveness and position these areas for long-term growth

- Electric grid modernization to boost the nation’s power infrastructure, which will receive a US\$4.5 billion allocation through the Department of Energy
- Housing development, including US\$2.25 billion through the HOME Investment Partnerships Program and the low-income housing tax credit at the Department of Housing and Urban Development, to restart stalled housing projects; US\$2 billion to redevelop abandoned and foreclosed properties; and US\$2.25 billion for energy retrofit investments, including US\$250 million to upgrade HUD-sponsored low-income housing to improve energy efficiency



Source: American Recovery and Reinvestment Act of 2009



Source: U.S. Census, July 6, 2009

- Environmental cleanup, including US\$6 billion to clean up former weapon productions and energy research sites, and US\$1.2 billion for the Environmental Protection Agency’s clean-up programs, including Superfund¹

Many construction companies and workers are still waiting to benefit from stimulus funds. The industry lost 126,000 jobs in March 2009, bringing total construction job losses to 466,000 since November 2008.² Due to various federal requirements in the Act, several construction and engineering companies have been challenged in seeking stimulus funding. One such requirement, for example, is the “Buy American” provision, which requires stimulus-funded projects to use only iron, steel, and manufactured goods produced in the United States, which has resulted in many project delays.³

Despite these delays, many states have begun creating transportation jobs as a growing number of project contracts are awarded using stimulus funding.

According to the House Transportation and Infrastructure Committee, as of March 31, 2009, work had begun on 263 highway and transit projects, totaling US\$1.1 billion across 30 states. Additionally, 101 projects, valued at US\$100 million, were under contract, and 1,380 projects, totaling US\$6.4 billion, were out for bid. In late April, a congressional review of stimulus activity indicated that the distribution of funding has made good progress in core infrastructure sectors over the first 10 weeks since the stimulus plan was enacted.⁴

2009 Construction Outlook

Despite the American Recovery and

Reinvestment Act of 2009, which as discussed, is expected to generate a plethora of projects across the nation, overall new construction is projected to decline 15 percent in 2009, according to McGraw-Hill Construction’s 2009 Construction Outlook Spring Update. Public works is expected to benefit the most from the Act during 2009, with construction starts increasing 10 percent during the year, including a 15 percent growth in bridge and highway construction. This 10 percent increase in public works for the year is compared to a decrease of 10 percent for the year that the industry was expected to experience before the Act was passed. The originally projected decline was a result of the deteriorating budgets of state and local governments.

Unlike public works, construction of institutional buildings is projected to drop by 6 percent in 2009, as the weak economic climate continues to take its toll on educational and healthcare facilities. However, stimulus funding will provide energy upgrades for federal buildings, which will moderate the overall institutional building decline in 2009.

Commercial building in 2009 is forecasted to decrease 27 percent, which is greater than the 17 percent decline reported last year. The constricted credit markets have made it extremely difficult to secure project financing, leading to more projects being deferred or cancelled. All commercial project types will register declines in 2009, with the most severe retrenchment anticipated for hotel construction.

Residential building in 2009 will drop an additional 31 percent, continuing the downward trend that's been underway

since 2006. Similar declines are expected for single family housing (down 30 percent) and multifamily housing (down 31 percent). Steps taken in early 2009 to address the foreclosure problem should help to ease the rate of descent for housing as 2009 progresses.⁵

M&A and Capital Market Update

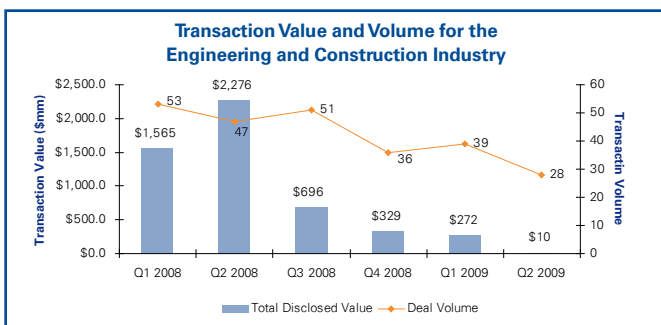
M&A activity in the engineering and construction industry for the first half of 2009 was valued at US\$282.1 million. This is down from US\$3.84 billion the same period last year. The number of closed transactions in the first half of 2009 declined to 67 transactions, down from 100 in the same period last year. Valuation multiples also significantly decreased, with revenue and EBITDA multiples decreasing from approximately 0.6x to 0.3x and 13.1x to 5.4x, respectively, based on publicly available information.

Public company valuation multiples also reflected the weakened market conditions, with mean trailing 12 months EBITDA to enterprise value multiples for the industry declining from 15.4x in H1 2008 to 6.2x in H1 2009.⁶

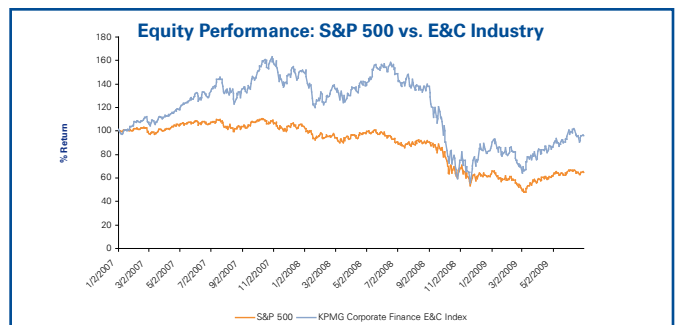
KPMG Infrastructure Survey

KPMG together with the Economic Intelligence Unit recently conducted a second survey focusing on the state of the world’s infrastructure. The results are detailed in the report, “The Changing Face of Infrastructure-Frontline Views from Private Sector Infrastructure Providers,” [available here](#) .

¹ The American Recovery and Reinvestment Act of 2009.
² U.S. Bureau of Labor Statistics. March 31, 2009.
³ USA Today, “Senate Softens ‘Buy American’ Provision in Stimulus Bill,” February 5, 2009.
⁴ Engineering News, “Stimulus Review: So Far So Good,” May 6, 2009.
⁵ McGraw Hill Construction, “Construction Outlook 2009 – Spring Update,” April 11, 2009.
⁶ Capital IQ, June 30, 2009.



Source: Capital IQ, June 30, 2009



Source: Capital IQ, June 30, 2009

Company	Market Cap ¹	Share Price ¹	52-Week Low	52-Week High	Price % Change 1 Mo	Price % Change 3 Mo	Price % Change 1 Yr	EV ² / Sales	EV ² / EBITDA	EV ² / EBIT
DIVERSIFIED ENGINEERING & CONSTRUCTION										
AMEC PLC	3,574.2	10.70	6.10	15.20	-1.8%	40.8%	-38.9%	0.5x	7.0x	8.2x
ARCADIS NV	998.0	16.60	8.40	21.60	7.1%	24.8%	-27.5%	0.5x	6.2x	7.8x
MICHAEL BAKER CORPORATION	375.3	42.40	14.50	44.70	1.0%	57.0%	101.9%	0.5x	5.7x	6.4x
BALFOUR BEATTY PLC	2,430.7	5.10	3.60	7.10	-7.3%	6.3%	-40.0%	0.2x	3.7x	5.0x
FLUOR CORPORATION	9,223.9	51.30	28.60	96.50	9.1%	37.9%	-44.4%	0.3x	5.9x	6.8x
JACOBS ENGINEERING GROUP, INC.	5,196.1	42.10	26.00	86.90	-1.9%	1.9%	-48.2%	0.4x	5.7x	6.4x
URS CORP.	4,119.1	49.50	19.90	53.10	2.9%	21.0%	14.6%	0.5x	7.0x	8.8x
SNC LAVALIN GROUP INC.	5,564.5	36.80	22.40	50.30	3.1%	41.0%	-33.5%	1.1x	12.3x	15.5x
STANTEC INC.	1,094.4	24.10	14.10	26.80	-6.9%	31.0%	-11.1%	1.3x	9.1x	11.8x
<i>Diversified Engineering & Construction Mean</i>					0.6%	29.1%	-14.1%	0.6x	7.0x	8.5x
<i>Diversified Engineering & Construction Median</i>					1.0%	31.0%	-33.5%	0.5x	6.2x	7.8x
SPECIALTY ENGINEERING & CONSTRUCTION										
DYCOM INDUSTRIES INC.	431.7	11.10	3.60	18.30	-5.1%	88.1%	-28.8%	0.4x	4.2x	9.8x
ENGLOBAL CORP.	134.3	4.90	2.20	18.40	-10.9%	6.5%	-63.7%	0.3x	4.6x	5.4x
HILL INTERNATIONAL, INC.	171.8	4.30	2.20	19.70	4.9%	48.3%	-74.4%	0.5x	6.5x	8.6x
SHAW GROUP INC.	2,290.3	27.40	11.50	64.70	0.7%	-4.9%	-55.1%	0.4x	6.8x	7.7x
TETRA TECH INC.	1,725.4	28.70	14.20	30.20	11.7%	38.0%	28.1%	1.3x	12.9x	15.5x
TRC COMPANIES INC.	77.4	4.00	1.20	4.50	0.0%	53.8%	-11.1%	0.4x	NM	NM
WILLBROS GROUP INC.	493.8	12.50	5.40	44.30	-18.3%	23.8%	-71.8%	0.2x	2.1x	2.9x
<i>Specialty Engineering & Construction Mean</i>					-2.4%	36.2%	-39.5%	0.5x	6.2x	8.3x
<i>Specialty Engineering & Construction Median</i>					0.0%	38.0%	-55.1%	0.4x	5.6x	8.2x
CONSTRUCTION CONTRACTORS										
AECOM GROUP INC.	559.9	9.90	4.90	14.50	-8.3%	25.3%	-39.3%	0.3x	5.0x	6.4x
EMCOR GROUP INC.	1,324.2	20.10	11.20	36.10	-10.7%	12.9%	-28.0%	0.2x	3.0x	3.5x
GRANITE CONSTRUCTION INCORPORATED	1,287.1	33.30	21.20	50.00	-9.0%	-18.6%	5.4%	0.4x	4.2x	6.1x
MASTEC, INC.	887.1	11.70	5.60	15.70	-10.0%	-1.7%	8.3%	0.8x	9.3x	13.0x
TUTOR PERINI CORPORATION	842.3	17.40	10.20	32.90	-15.9%	39.2%	-46.6%	NM	NM	NM
PIKE ELECTRIC CORPORATION	402.9	12.10	6.70	19.20	11.0%	24.7%	-29.7%	0.8x	5.0x	7.7x
QUANTA SERVICES INC.	4,586.5	23.10	10.60	35.40	1.3%	2.2%	-29.6%	1.2x	7.3x	14.7x
SKANSKA AB	4,662.8	11.10	6.90	11.80	1.8%	30.6%	-23.4%	0.2x	4.5x	6.0x
<i>Construction Contractors Mean</i>					-5.0%	14.3%	-22.9%	0.6x	5.5x	8.2x
<i>Construction Contractors Median</i>					-8.7%	18.8%	-28.8%	0.4x	5.0x	6.4x
TOTAL ENGINEERING & CONSTRUCTION INDUSTRY MEAN					-2.1%	26.3%	-24.4%	0.6x	6.3x	8.4x
TOTAL ENGINEERING & CONSTRUCTION INDUSTRY MEDIAN					-0.9%	25.1%	-29.6%	0.4x	5.8x	7.7x
¹ Market Capitalization amounts are in millions, based on closing Share Prices as of June 30, 2009 ² Enterprise Value (EV) equals Market Capitalization plus Debt, Preferred Equity, and Minority Interest, minus Cash and Cash Equivalents										

Source: Capital IQ and company filings

Select Global Engineering and Construction Closed Transactions in H1 2009

- June 25, 2009 – **DONG Energy AS, DONG Energy A/S**, a provider of oil and gas exploration and production services in Europe, acquired **A2SEA A/S**, a provider of transportation, installation, and service and maintenance of offshore wind turbines, for US\$245.5 million. (Source: Capital IQ)
- June 16, 2009 – **IHI Corporation**, a Japanese manufacturer of industrial machinery, acquired **Matsuo Bridge Co., Ltd.**, a provider of bridge and steel structure construction services based in Japan, for US\$82.8 million. (Source: Capital IQ)
- April 1, 2009 – **Aecon Group, Inc.**, a global construction and infrastructure development company based in Canada, acquired **Lockerbie & Hole, Inc.**, a Canadian mechanical contractor, for US\$170.2 million. (Source: Capital IQ)
- March 31, 2009 – **Insituform Technologies Inc.**, a provider of technologies to rehabilitate, replace, maintain, and install underground pipes, acquired **Corpro Companies, Inc.**, a provider of corrosion control engineering services, systems, and equipment to the infrastructure, environmental, and energy markets worldwide, for US\$88.1 million, resulting in valuation multiples of approximately 0.4x EV/Revenue and 5.4x EV/EBITDA. (Source: Capital IQ)
- March 31, 2009 – **Clearview Capital, LLC**, a U.S. private equity group focusing on middle-market companies, acquired **EN Engineering, LLC**, a provider of engineering and consulting services, for US\$35 million. (Source: Capital IQ)
- March 25, 2009 – **International Petroleum Investment Company**, a UAE-based energy investment company, acquired **MAN Ferrostaal AG**, a German provider of engineering and construction services, for US\$703.4 million, resulting in valuation multiples of approximately 0.1x EV/Revenue and 0.5x EV/EBITDA. (Source: Capital IQ)
- February 23, 2009 – **Balfour Beatty Construction Group, Inc.**, a national commercial construction firm, acquired **RT Dooley**, a preconstruction, technical, managed bidding, construction, and postconstruction services firm, for US\$40 million. (Source: Capital IQ)
- February 13, 2009 – **Intertek Group plc**, a provider of quality and safety solutions to the industrial markets worldwide, acquired **WISco, Inc.**, a provider of inspection, expediting, project management, and manpower support services, for US\$26.5 million. (Source: Capital IQ)
- February 2, 2009 – **Insight Equity**, a U.S. private equity fund, acquired **Meadow Valley Corporation**, a provider of construction and contracting services in the United States, for US\$50.4 million, resulting in valuation multiples of approximately 0.2x EV/Revenue and 3.8x EV/EBITDA. (Source: Capital IQ)
- January 15, 2009 – **Aecon Group, Inc.**, a global construction and infrastructure development company based in Canada, acquired **South Rock, Ltd.**, a Canadian road construction contractor, for \$35.6 million, resulting in a valuation multiple of approximately 0.3x EV/Revenue. (Source: Capital IQ)
- January 15, 2009 – **Tutor Perini Corporation**, a nationwide general contractor, acquired **Daniel J Keating Construction Company**, a Pennsylvania-based construction and engineering firm, for \$52 million. (Source: Capital IQ)

Source: Capital IQ, June 30, 2009

KPMG Corporate Finance

KPMG Corporate Finance is a full service, independent, middle-market investment bank with deep experience in the engineering and construction sector. We have deep experience with various corporate finance situations including sellside, buy-side, capital raising, valuation, fairness opinions, and ESOPs. KPMG Corporate Finance also has extensive experience in special situations to make it a trusted adviser in this sector. We can advise and assist in the execution of transactions that seek to maximize value for engineering and construction companies and improve the likelihood of preserving equity in any project.

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to meet with you on a confidential basis to learn more about how we might assist you to explore all of the strategic alternatives available in the market today.

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2005	Number of Deals	2006	Number of Deals	2007	Number of Deals	2008	Number of Deals
1. KPMG Corporate Finance	429	1. KPMG Corporate Finance	434	1. Citi	457	1. KPMG Corporate Finance	390
2. Goldman Sachs & Co	349	2. Goldman Sachs & Co	377	2. KPMG Corporate Finance	450	2. JP Morgan	357
3. JP Morgan	325	3. JP Morgan	334	3. Goldman Sachs & Co	418	3. Goldman Sachs & Co	316
4. PricewaterhouseCoopers	316	4. Morgan Stanley	328	4. Morgan Stanley	395	4. Credit Suisse	315
5. Morgan Stanley	315	5. UBS	327	5. UBS	392	5. Citi	314
6. Citigroup	313	6. PricewaterhouseCoopers	317	6. JP Morgan	361	6. Merrill Lynch	307
7. UBS	270	7. Citigroup	314	7. Credit Suisse	343	7. UBS	306
8. Rothschild	258	8. Rothschild	309	8. PricewaterhouseCoopers	335	8. Morgan Stanley	298
9. Merrill Lynch	251	9. Credit Suisse	275	9. Rothschild	329	9. PricewaterhouseCoopers	284
10. Credit Suisse	236	10. Merrill Lynch & Co Inc.	253	10. Merrill Lynch	282	10. Rothschild	269

Source: Thomson Reuters SDC. Each set of figures is taken from the league table press releases issued for that year.

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