



CORPORATE FINANCE

# Deal Announcement

ADVISORY

KPMG Corporate Finance advised DynaBil Industries, Inc. on its sale to DeltaPoint Capital Management, LLC and HSBC Capital (USA) Inc.



**DynaBil Industries, Inc.**

KPMG Corporate Finance  
acted as financial adviser to  
DynaBil Industries, Inc. on its sale to  
DeltaPoint Capital Management, LLC  
and HSBC Capital (USA) Inc.

Value not disclosed

**March 2006**

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## The Company

DynaBil Industries, Inc. (the Company) is a manufacturer of precision sheet metal components and assemblies for the aerospace industry. The Company has more than 25 years of specialized manufacturing experience with particular expertise in hot forming titanium and other exotic metals, as well as in assembling value-added subsystems. DynaBil's products are used in the production of military aircraft such as the Blackhawk helicopter and in commercial aircraft such as the Boeing 767 and 777. The Company is well known for its high-quality products, diverse manufacturing capabilities, and superior level of customer service.

## The Situation

With the rebound in the aerospace industry, the Company was experiencing rapid growth in orders for commercial as well as defense-related aircraft parts. DynaBil's financial results were exceeding projections and order backlog was at a record high. The shareholders were seeking to capitalize on the situation and diversify their invested capital while preserving the ability to participate in the continued growth of the business.

## The Transaction

KPMG Corporate Finance ran a competitive process to identify an acquirer that would enable the shareholders to achieve their objectives and position the Company for future growth. KPMG Corporate Finance developed significant interest through a controlled auction, coordinated management meetings and due diligence, and assisted the Company in successfully negotiating a transaction with two leading private equity investors, DeltaPoint Capital Management, LLC and HSBC Capital (USA) Inc. In addition, Pine Street Capital Partners, L.P. provided mezzanine capital and Citizens Bank N.A. provided senior debt.

*"The KPMG team was both efficient and professional in the successful consummation of this relationship."*

**Michael Grosso, Chief Executive Officer**  
DynaBil Industries, Inc.

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*KPMG Corporate Finance: Objectivity. Insight. Experience.*

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***We welcome the opportunity to meet with you, learn more about your company's objectives, and discuss our people and capabilities.***

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